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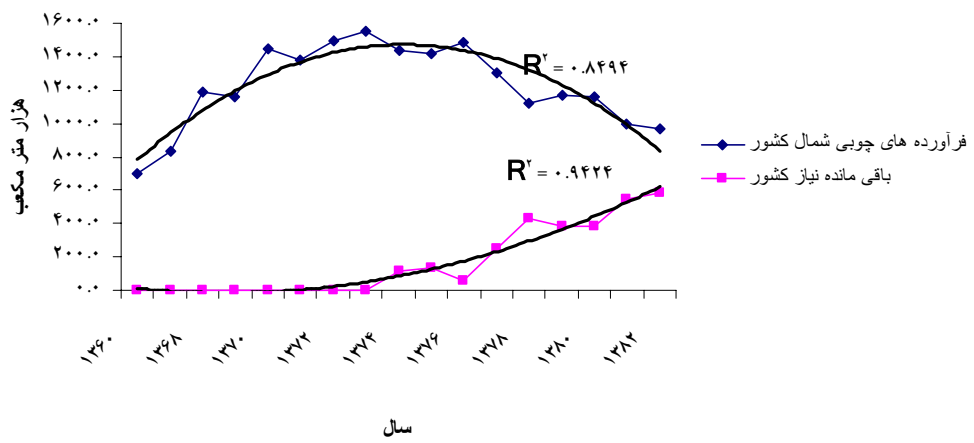
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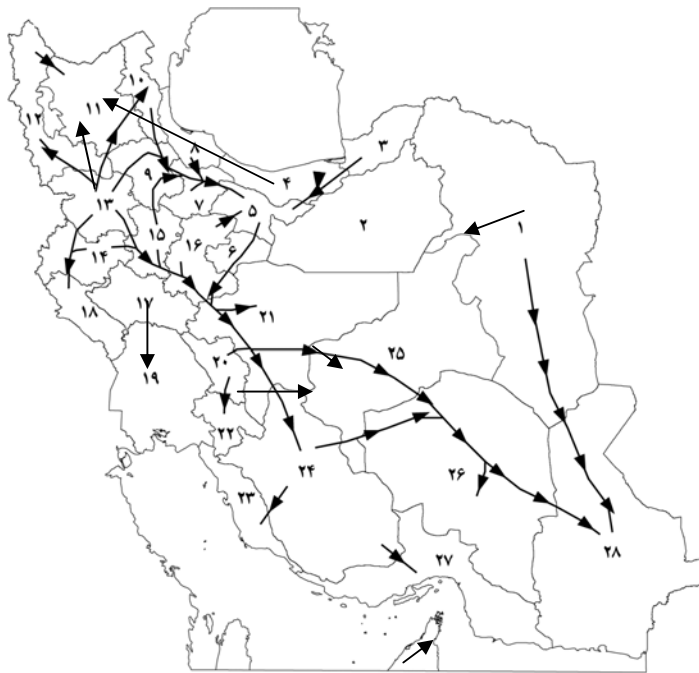
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## Assessment of Internal Trade of Iranian poplar Timber

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### Abstract

Poplar has a major share of the wood products and timber market in Iran, but poplar timber market situation is not suitable. Therefore, the basic questions in this connection as follow:

How is poplar timber market situation and its domestic trade, will the the application of poplar timber increase or decrease? This research uses an analytical and descriptive metod to answer these questions. Questionnaire statistical analysis is used by the research and domestic trade trend was investigated on the basis of observation and other information. The result of statistical and questionnaire analysis and research observation show a poplar timber shortage crisis. Poplar timber is traded in three ways. Forestation potential of apt provinces have not been utilized correctly. Some jobs connected to the poplar timber have been eliminated. The reasons for poplar timber shortage crisis are as follow: the lack of conformity between timber demand and its imports in recent years, imports freedom; decrease in forest timber products in north Iran (from 1.5 million m<sup>3</sup> in 1993 to less than 1 million m<sup>3</sup> in 2003), poplar timber prices disproportionate to the timbers' quality. Decreasing poplar timbers supply affects prices, and its excessive prices weaken domestic trade of Iranian poplar timber versus its replacements. Therefore, it is predicted that poplar timber products and its trade will face critical conditions in coming years. If modifiable poplars are breded and propagated, poplar timber will economical for poplar raisers, consumers, and manufacturrers.

**Keywords:** Poplar timber, Internal trade, Questionnaire, Trade pathway, Marketing